

# Infusing Life into your Information

Marquee player in the Record Management Services Industry chooses Godrej Storage Solutions(GSS) as Warehousing Solution Partner

Experience of over 5 decade in Storage Solutions Industry



4500+ Clients

Global Presence



## At a Glance:

### ➤ Client

- Marquee Player in Record Management Industry

### ➤ Project

- Multi-tier Heavy Duty Shelving

### ➤ Geography

- Indian Market

### ➤ Benefits

- High Cubic Volume System
- Scalable and Adaptable Record Management Facility Solution
- Compatibility with Fire Safety
- Well thought ventilation design aided in materializing better light exposure in the record management facility

## Marquee player in the Record Management Services Industry Relies on Godrej Storage Solutions(GSS) as Warehousing Solution Partner

### Background

Our esteemed client is a marquee player in the domain of secure archival and retrieval of information. Muscled with presence in 200 locations across the planet, the client has a comprehensive service portfolio when it comes to Record Management Services.

Client is a proud service provider to world's best known organizations. To cater to such myriad client base hailing from different industries demands an extensive and full fledged record management facility network evenly

spread across the geography.

Hitherto, client has nine record management facilities to serve the needs. However, facility conceptualization and its operation, given the business constraints in the Record Management Services industry, is a herculean task.

In client's endeavor to develop a world class record management facility, Godrej Storage Solutions(GSS) came up as the most preferred vendor to offer the made-to-measure solution.

## **Bottlenecks at Client's End**

Some of the major challenges which cannot be ignored while conceptualizing the facility were as follows:

### **Cut Throat Competition**

Predominantly, top players of the industry are contributing to majority of the market share. This neck to neck competition resulted in thinner margins for the client.

### **Capital Driven Industry**

The segment requires huge capital investment & long pay back period was aggravating the issues for client.

**“.....Scalable and Adaptable Warehousing Solution was an evident choice.....”**

### **Gradual Capital Investments**

Investment in warehousing was a demand dependent decision for the client. Gradual capital investments made scalable & adaptable warehousing solution an evident choice.

### **Selection of Optimal Warehousing Solution**

Selecting better warehouse solution was challenge to client because of lesser subject matter expertise.

## **Comprehensive Solution from Godrej Storage Solutions(GSS)**

Analyzing the nature of client's problem, GSS decided to get involved from head to toe in intra-logistics right from selecting optimized warehouse, tentative box capacity of warehouse etc.

### **Consultative Approach**

Consultative approach to solution entailed arriving at consensus amongst multiple vendors for facility system to have fitment for safety equipments, lighting, fire safety equipments, ventilation etc.

### **Dormant Record Categorization**

A demarcated area for dormant records was planned.

### **Integration with Record Management Software**

A solution which had integrability with record management software for better records classification, indexing, retention and hold management.

## **Benefits**

- High Cubic Volume System
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- Compatibility with Fire Safety
- Well thought ventilation design aided in materializing better light exposure in the record management facility

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